



COCHIN PORT TRUST
GENERAL ADMINISTRATION DEPARTMENT
COCHIN-682009, KERALA, INDIA
Tele 0484-2666412, 2582100

**INVITATION OF EXPRESSION OF INTEREST
(EOI)
FOR
ESTABLISHING A MULTI SPECIALITY
HOSPITAL AT COCHIN PORT TRUST AREA,
WILLINGDON ISLAND**

EOI NO: EM/EOI/245/Multi Specialty Hospital/2021

February 2021



COCHIN PORT TRUST
INVITATION OF EXPRESSION OF INTEREST (EOI)
FOR
ESTABLISHING A MULTI SPECIALITY HOSPITAL AT COCHIN
PORT TRUST AREA, WILLINGDON ISLAND

(This notice is issued only to elicit an Expression of Interest from Parties interested in the Project and does not constitute any binding commitment from Cochin Port Trust to proceed with the Project or invite any or all the Parties in the subsequent bidding process.)

SECTION I

GENERAL

Cochin Port is an all-weather Major Port under the Government of India, and is well connected by rail and by National Highways NH-544, NH-66 and NH-85. Willingdon Island forming major part of the Port area offers excellent connectivity by means of road and rail. Cochin International Airport is located just 35 km from Cochin Port.

Cochin Port, India's first e-Port is ISO: 9001-2015 certified, ISPS and MARPOL regulation compliant, offers round the clock navigation throughout the year.

The Port facilities are located mainly in Willindon Island of 356 ha area with the Administrative Office and the Oil, Dry Cargo and Cruise Terminals, apart from 203 ha at Vallarpadam, where the International Container Transhipment Terminal (ICTT) is functioning and 308 ha of area at Puthuvypeen where the LNG Terminal is located.

THE PROJECT

Cochin Port Trust has identified 4.05 ha (10.0 acre) of land at south end of Willingdon Island as per the Sketch attached for allotment on lease for a period of 30 years for establishing a Multispecialty Hospital by interested investors. Allotment of land will be done through tender-cum-auction procedure. This area, along the NH-966B provides fast access to West Kochi and also to Maradu and surrounding areas. The area will be handed over to the successful bidder in 'as is where is' condition.

QUALIFYING REQUIREMENTS

- a) The firm that submits the EoI should be a Registered Partnership Firm or Company or Joint Venture or Consortium or Societies or Trusts or other Statutory Bodies having an average annual financial turnover of Rs.50 Crore for the last 3 years ending 31st March, 2020.
- b) The firm should have 5 years of experience in administration and management of at least one 250-bed Multispeciality Healthcare Service / Hospital with all major specialities in India. If the bidder does not have 5 years experience, then they can constitute JV/Consortium with firms having experience

PROPOSAL

The proposed Multispeciality Hospital is intended for treating the general public and as a referral hospital for Cochin Port Trust. The successful bidder shall, at all times, reserve a minimum of 50 beds and all other facilities like various Specialist O.P.D. services, investigations in O.P.D. and I.P.D., O.P.D. and I.P.D. procedures / surgery, to be made available to the Sponsored Patients of Cochin Port Trust at CGHS rates, at all times on referral as and when required. The reservation of such beds (General ward, single room, A/C room) shall be as per the prevailing CGHS eligibility rules. All matters with reference to the treatment of the Sponsored patients will be regulated by the prevailing CGHS rules. The medical expenses of the sponsored patients of CoPT will be paid either by CoPT or directly by the patients. "Sponsored Patients" shall mean and include; 1) CoPT employees and dependants, 2) CISF employees and dependants, 3) Retired employees and spouses, and 4) Any other employees/personnel referred by Cochin Port Trust.

The allotment (lease) of land will be subject to the provisions of the Policy Guidelines for Land Management by Major Ports (PGLM, 2015), issued by the Govt. of India. The bidding parameter of the tender will be 'one-time upfront payment'. The Reserve Price of the upfront payment is Rs.34.13 Crore. The upfront payment shall be remitted, prior to allotment of the land. In addition to the above, the allottee shall pay a nominal lease rent of Re.1 per Sq m per year throughout the lease period of 30 years.

Interested firms, meeting the qualifying requirements as above are hereby invited to submit their "Expression of Interest" (EOI for establishing a Multi Speciality Hospital at Cochin Port Trust area, Willingdon Island). The information submitted will be treated as confidential.

EOI TIMELINES

SL.NO	PARTICULARS	DATE
1	Publication of EOI	17.02.2021
2	Last date and Time for Submission of EOI	24.02.2021, 1430hrs.
3	Date & Time of opening of EOI	24.02.2021, 1500hrs.

NOTE: This notice is issued only to elicit Expression of Interest from the parties interested in the project and does not constitute any binding commitment from the Cochin Port Trust to proceed with the project or invite any or all the parties in the subsequent bidding process.

SECTION II

INFORMATION & INSTRUCTION TO APPLICANTS

1. GENERAL:

1.1. Letter of Interest and forms 'A', 'B' & 'C' seeking information/documents are given in Section-III

1.2. All information called for in the Forms A, B & C shall be furnished against the relevant columns.

1.3. The applicant may furnish any additional information, which is deemed necessary to establish capability to successfully complete the envisaged project.

1.4. The EOI document in the prescribed form duly completed and signed shall be submitted (hard copy) in a sealed cover. The sealed cover superscribed "Expression of Interest for establishing a Multi Speciality Hospital at Cochin Port Trust area, Willingdon Island." shall be delivered to "The Secretary, Cochin Port Trust, Willingdon Island, Cochin – 682009" on or before 14:30 hrs on 24.02.2021. Documents submitted in connection with EOI will be the property of Cochin Port Trust.

1.5. For further details, please contact, Secretary, Cochin Port Trust, Cochin, India-682009. Tele Fax: 0091484 2666512, Email: secretary@cochinport.gov.in

2. PARTICULARS:

The particulars of the project given in Section-I, are only indicative / subject to change and may be considered only as advance information to assist the applicant.

3. INFORMATION TO BE GIVEN IN THE REQUIRED FORMATS:

Applicant should furnish the following:

A) ORGANISATION INFORMATION (Form-A)

Applicant is required to submit the comprehensive information in respect of his organization in the Form – 'A' attached.

B) LIST OF PROJECTS (Form-B)

Applicant is required to submit the list of similar assignments/projects successfully completed/ongoing during the last seven years in Form 'B'.

C) SUGGESTIONS (Form-C)

The Firms are requested to submit their proposals/views/suggestions that can be considered for the Project formulation, in Form-C. Additional sheets can be used.

4. LETTER OF INTENT

The applicant should submit the Letter of Intent (Section III) attached with the 'EOI' document.

5. DISCLAIMER

The information in this document has been prepared to assist the applicants in preparing the non-binding EOI and it is clarified that:

- It does not constitute an invitation to offer or an offer in relation to the transaction.
- This document does not constitute any contract or agreement of any kind whatsoever.
- This document does not purport to contain all the information that interested firms and their advisors would desire or require in reaching decisions as to the transaction. Interested applicant should form their own view as to what information is relevant to such decisions and make their own independent investigations in relation to any additional information.
- Neither the information in this document nor any other written or oral information in relation to the transaction is intended to form the basis of or the inducement for any investment activity or any decision to enter into any contract.
- Neither Cochin Port Trust nor their employees / advisors shall be liable to any interested party or any Entity under law including the law of contract, tort, the principles of restitution or unjust enrichment or otherwise for any loss, expenses or damage which may arise, or be incurred, or suffered, in connection with this document, or any matter that may be deemed to form part of this document, or any other information supplied by or on behalf of Cochin Port Trust or their employees or advisors or otherwise arising in any way from the selection process ahead.
- It shall not be assumed that there shall be no deviation or change in any of the herein mentioned information. While this document has been prepared in good faith, neither Cochin Port Trust nor any of their respective officers/ employees / advisors / agents make any representation or warranty or shall have any responsibility or liability whatsoever in respect of any statements or omissions herefrom.

6. After assessing the response to this EOI from the Applicants, further process for defining the tender will be initiated by CoPT.

SECTION-III
LETTER OF INTENT
(To be typed in Firm's Letterhead)

To

The Secretary,
Cochin Port Trust
Willingdon Island
Kochi – 682009
Phone: 0484 – 2666412

Madam,

Sub: Submission of Expression of Interest (EOI) for establishing a Multi Speciality Hospital at Cochin Port Trust area, Willingdon Island.

Having examined the details given in EOI Notice and EOI document No. EM/EOI/245/Multi Speciality Hospital/2021 dated 17.02.2021 for the above project, I/we hereby submit our Expression of Interest and the relevant information.

1. I/We hereby certify that all the statements made and information supplied in the enclosed forms 'A', 'B' & 'C' and accompanying statements are true and correct.
2. I/We have furnished all information and details necessary for EOI and have no further pertinent information to supply.
3. I/We also authorize Cochin Port Trust or their authorized representatives to approach individuals, employers and firms to verify our competence and general reputation.
4. I/We submit the following certificates/documents in support of our suitability, technical knowhow and capability for successfully establishing a Multi Speciality Hospital at Cochin Port Trust area, Willingdon Island.

(i)..... (Copy enclosed)

(ii)..... (Copy enclosed)

Signature(s) of Applicant(s)

Enclosures
Seal of applicant
Date of submission

FORM – ‘A’

Organizational Structure of Applicant

1	Name & Address of the applicant with Telephone No./ email	
2	a) Year of Establishment b) Date of commencement of operations	
3	Legal status of the applicant (attach copies of original document defining the legal status) a) Proprietorship firm b) Partnership firm c) limited company or Corporation/ Joint venture/ Consortia d) Others (Please specify)	
4	Names of Directors/Key Officials involved in this project with designation and contact information.	
5	Applicant's annual turnover in the last three financial years.	2019-20: 2018-19: 2017-18:
6	Brief write up about Applicants business during last three financial years	
7	Any other information considered necessary but not included above	

Signature
Designation

FORM – ‘B’

Details of similar facilities operated by Applicant in the last Seven years

Name of Project	
Role and Responsibility in the project	
Location	
Description	
Time taken to complete the project.	
Time for which the project has been successfully in operation	
Indicative project cost	
Any other information considered necessary but not included above	

Signature
Designation

Note: Please use separate sheet for each Project.

FORM – 'C'

Suggestions and views of Applicant

1	Approximate Land area required.	
2	Approximate timeframe required to commence operation	
3	Approximate builtup area envisaged.	
4	Approximate investment	
5	Assistance required from Cochin Port Trust	
6	Suggestions or views (Please attach additional sheet, if required)	

Applicant may add any other detail considered to be important

Signature

Designation

