

RECORD NOTE OF THE ONLINE PREBID MEETING HELD AT 14.30 HOURS ON 19/04/2022 REGARDING THE LIMITED TENDER FOR CONSULTANCY SERVICES FOR PROVIDING PORT LED DEVELOPMENT WORKS AND ALLIED FACILITIES WITH SPECIFIC EMPHASIS ON DEVELOPMENT OF MULTI MODAL JETTIES IN EASTERN OR WESTERN SIDE OF FIVE ISLANDS VIZ. KAVARATTI, AGATTI, KADMAT, KALPENI AND MINICOY IN LAKSHADWEEP (TENDER NO. T15/T-1963/2022-C)

Following were participated in the meeting:

Cochin Port Authority :

Sri. Paritosh Bala - Chief Engineer, CoPA
Sri. S. K. Sahu - FA&CAO
Capt. Joseph Alapat - Dy. Conservator

Representatives of the following bidders

M/s. RITES Ltd., Gurgaon, Haryana
M/s. Tata Consultancy Services, Mumbai
M/s. Engineers India Limited, Delhi
M/s. Voyants Solutions Pvt. Ltd., Gurugram, Haryana
M/s Sellhorn Technomech Marine and Infrastructure Consult Pvt. Ltd, in association with M/s Selhorn Germany, Gunidy, Chennai

Chief Engineer welcomed all the participants. At the outset, the Chief Engineer gave a brief description of the work under this tender. He intimated that the scope of assignment will additionally include the island Androth in addition to the five islands already mentioned in Lakshadweep. Chief Engineer further informed that written queries from three bidders are received.

Various queries raised by the bidders were clarified by CoPA officials. As some of the bidders were not furnished written queries, CE requested them to furnish the same by email at the earliest. CE further clarified that all the queries will be considered and replies will be issued in the form of Addendum/ Corrigendum.

The meeting concluded at 15.30hrs, thanking all present.



CHIEF ENGINEER

COCHIN PORT AUTHORITY : Pre Bid Queries and CoPA's responses thereon

Limited Tender for Consultancy Services for providing Port led development works and allied facilities with specific emphasis on development of multi modal jetties in eastern or western side of five islands viz. Kavaratti, Agatti, Kadmat, Kalpeni and Minicoy in Lakshadweep- Tender No. T15/T-1963/2022-C

Sl. No.	Tender Clause	Page No.	Subject	Bidder's Query / Clarification required	CoPA's Reply
EMPLOYER'S REQUIREMENT					
1	Bid document Tender No. T15/T-1963/2022-C	--	Scope of Assignment	---	Scope of assignment is included with Island of Andrott in Lakshadweep in addition to the five islands already mentioned in the list of islands covering the subject tender. Accordingly the number of islands where the consultancy services now required is SIX.

BIDDER 'A'

2	Clause 5.2.1 of Section-6: In Item Table 1.1, 1.2 and 1.3	34	<p>Eligible assignments:</p> <p>(1.1) Past relevant experience of consultancy in terms of no. of completed assignments in projects of Port planning/ development which would include Marine Structures and /or on shore and off shore jetties / Terminals, Floating jetties, cargo handling system, warehousing, conveyors etc. Project cost shall not be less than Rs. 30 Crores.</p> <p>(1.2) Past relevant experience of consultancy in terms of no. of completed assignments for Consultancy services of projects in Green field Port development / Brownfield Port development and upgradation / Portled master planning. Project cost shall not be less than Rs. 30</p>	If a project fulfils criteria under 1.1., 1.2 & 1.3, whether the same project can be considered for each category? Please clarify`	The same project which is fulfilling the criteria as per Eligible assignments for each category shall be considered
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All Addendum/ Corrigendum shall from part of the Bid document and shall be duly signed and submitted along with the Bid by the Bidder




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			Crores. (1.3) Past relevant experience of consultancy in terms of no. of completed assignments for Consultancy services in Development of Islands. Project cost shall not be less than Rs. 30 Crores.		
3.	Clause 5.2.1 of Section-6: In Item Table 2.1	35	Skills & Competencies of Team Team leader's qualification and Experience (Max. Marks - 15) Minimum Qualification: Post Graduation in Port Planning / Ocean Engg./ Marine Structures / Civil Engineering with Marine structures Minimum experience: 20 years in the field of Port Planning / Development / Port Upgradation and modernization projects and should have completed at least one such project, costing more than Rs. 30 crores	Amendment requested Team leader's qualification and Experience (Max. Marks - 15) Minimum Qualification: Post Graduation in Civil Engineering/Water Resources Engineering with experience in Port Planning Minimum experience: 20 years in the field of Port Planning / Development / Port Upgradation and modernization projects and should have completed at least one such project, costing more than Rs. 30 crores	The minimum qualification of Team Leader is amended as below: Minimum Qualification: Post Graduation in Port Planning / Ocean Engg./ Marine Structures / Civil Engineering with Marine structures /Water Resources Engineering
4	Clause 5.2.1 of Section-6: In Item Table 2.2,	35	Specialist for Port Infrastructure (Max. Marks. 10) Minimum qualification – Post Graduation in Civil Engg. with Marine Structures /Ocean Engg. with onshore and offshore structures / Environmental Engg with Degree in Civil Engg. Minimum experience: 10 years in the field of Master Plan Development /Port Infrastructure Planning/ Port upgradation	Amendment requested Specialist for Port Infrastructure (Max. Marks. 10) Minimum qualification – Post Graduation in Civil Engineering/Water Resources Engineering with experience in Port Planning Minimum experience: 10 years in the field of Master Plan Development /Port Infrastructure Planning/ Port upgradation planning and should	Minimum qualification of Specialist for Port Infrastructure is amended as below: Minimum qualification – Post Graduation in Civil Engg. with Marine Structures /Ocean Engg. with onshore and offshore structures / Environmental Engg with Degree in Civil Engg. / Water

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5	Appendix - V; Sheet-2	53	FIRM'S EXPERIENCE: Relevant Services carried out in the last five years that best illustrate fulfillment of Eligible works as per Clause: 5.2.1	have completed at least one such project, costing more than Rs. 30 crores Considering no effective business carried out due to Covid-19 situation in the last three years, the relevant services carried out may be considered as ten years instead of five that best illustrate fulfillment of Eligible works	Resources Engineering Please see the Addendum/ Corrigendum No.2.
BIDDER 'B'					
6	3.1	42	Scope of works	We request Authority to kindly share the title of existing study reports available.	The bidder is free to collect whatever available reports from the GoI. UTLA/LHW websites. Soft copy of Report of Expert Committee of Cochin Port Trust, Sept. 2021, is annexed. The Employer will further share the available reports if any, to the successful bidder only.
7	3	42	Scope of works	Survey and Investigations is not very clear in Scope of works. If consultants need to carry out any survey and investigations such as topography, Bathymetry, Geotechnical Investigations, any model studies etc. Kindly request the authority to mention Survey and Investigations to be carried out along with details including area in Sq.m for topography and Bathymetry, no of boreholes in Land side and Marine side, Model study of site If any required or do above mentioned data is available with the authority same will be made available. Please	The bidder may collect/procure the survey charts published by Survey of India. Bathymetric surveys, topographical surveys, Geotechnical Investigation, model studies etc., if any, required, have to be carried out by the bidder themselves.

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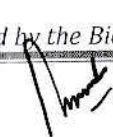
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8	3.2	42	Scope of works	confirm We understand the Consultant has to carry out traffic forecast for deciding the cargo/passenger, traffic potential. If yes, Does the authority look for the traffic forecast for 20 years' or beyond? Accordingly, the master plan has to be prepared? However, the DPR shall cater for investment required for first phase development.	As far the Employer understands, the traffic in Androth is more compared to other islands, where it is little. Bidders may carry out further studies, if required.
9	3.3, b), (x)	44	Scope of works Developing an all weather Harbour of very high draft around the existing harbour of the Andrott Island.	Clause no 3.3 b) refers to Preparation of detailed Master plan for five locations/Islands i.e. Kavaratti, Agatti, Kadmat, Kalpeni and Minicoy islands of Lakshadweep. However, 3.3,b) (x) refers to development of all-weather Harbour at Andrott Island we understand Andrott Island is additional location from the above five locations separate master plan for Andrott Island is also to be studied. Kindly clarify.	Please refer Sl. No. 1 above. Also, please refer Addendum/ Corrigendum No. 2

BIDDER 'C'.

10	Clause 1.7 of Section1, Invitation for Proposal, & Clause 5.2.7 of Section-5, Proposal Evaluation	11 & 38	Weightage of technical and financial score	Two different weightages for technical and financial scores are mentioned in the RFP. Please clarify.	The selection of the successful Bidder will be based on the Technical and financial evaluation of their bids under Quality and Cost Based Selection methodology, with weightage of Technical and Financial score in ratio of 80:20 . Please see the Addendum /Corrigendum No. 2.
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11	Clause-3; Scope of Services of Appendix-I TOR,	42	Surveys and Investigations	<p>a) We understand that site surveys and investigations such as topography, bathymetry and soil investigations are not in the bidder's scope and all necessary survey data including Met-ocean design data will be supplied by COPA to the successful bidder. Please confirm.</p> <p>b) There is no mention about the requirement of hydrodynamic model studies in the RFP. Please clarify.</p>	a) &b) Carrying out Surveys/ studies/ investigations, if any required, shall be in the scope of the Consultant.
12	Sl. No. V, Clause-3; Scope of Services of Appendix-I TOR,	44	Island Development	We request COPA to provide clarity on the scope of work pertaining to Island Development.	It is covered in detail in the ToR. Please see the Addendum /Corrigendum No. 2.
13	Sl. No. V, Clause-3; Scope of Services of Appendix-I TOR,	44	Master plan	We note that the master plan development of the Lakshadweep Islands is to cover seafront facilities only and no landside developments are included in this tender. Please confirm.	Facilities to be provided are detailed under item no.3.3.(b) of ToR at Appendix I. Please see the Addendum /Corrigendum No. 2.
14	Sl. No. X, Clause-3; Scope of Services of Appendix-I TOR,	44	Andrott Port	We note that development of Andrott Port is not part of this tender. Please confirm.	Please see Sl. No. 1 above
15	Clause-4; Scope of	45	Key deliverables of the Master Plan / Action Plan	We request COPA to elaborate the requirements of the key deliverable "Outline specification for	Broad Specification of the items of development proposed shall

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	Services of Appendix-ITOR,			the proposed developments".	be provided. by the bidder.
16	Clasue-2 of Tender Notice	4	Last date and time of submission of Bid	We request COPA to provide two weeks' time from the date of issue of clarifications for submission of Bid.	
17	Appendix-V, Firms Experience,	53	Firms Experience	We request COPA to consider relevant services carried out in the last Ten (10) years in lieu of Five (5) years specified in RFP for technical evaluation.	Please refer reply to query No.5 above. Also refer Addendum/ Corrigendum No.2.
18	Appendix VI, Firms Experience	56	Documentary evidence for Key Personnel	We would like to highlight that, in consultancy tenders floated under Shipping Ministry of India, Major Ports in India and externally aided tenders issued by World Bank/other funding agencies, self-certification of Key Personnel regarding their employment experience is an acceptable standard practice. Furthermore, as you are kindly aware, the completion certificates of the projects will be provided on the firm name but not to be on the individuals. Therefore, we request COPA to kindly relax the requirement of providing documentary evidence from the client i.e., copy of work order, contract and completion certificate for proposed Key Personnel.	Not acceptable. Tender condition shall prevail.
BIDDER 'D'					
19	Clause 4	5	--	Please consider the possibility of outsourcing services such as the Topography survey, bathymetric survey and mathematical modelling, etc	Outsourcing can be done at bidder's risk, responsibility and cost.
20	Last clause	35	Table for evaluation of proposal	Considering that certain positions such as the Financial Specialist who is generally a Chartered	The clause will attract more weightage to such bidders and

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				Accountant, may not be an in-house staff, please consider removing this clause i.e. "Outsourced personnel shall be eligible for only 75% credit of the respective scores assigned against each of the team members. Incumbent will be considered as outsourced personnel if his tenure in the firm is less than 2 years." Please confirm.	hence tender condition shall prevail.
21	Clause No.6	46	Documents to be made available by the authority	a. There is no information with regard to the Topographic survey, bathymetric survey and the whether any Geotech survey is further needed. Please clarify on the same. b. Please clarify if there is any need for numerical modelling to be carried out for each of the sites.	a) &b) Please see reply to item No. 11 above
22			General:	With regard to the EMD and cost of bid document, is there any exemption for an MSME registered company?	Please refer item No. 14 under Tender Notice at Page 7 of the Bid Document.
23			General:	Kindly extend the bid due date by at least 2 weeks to 17 th May, 2022.	Please refer Addendum/ Corrigendum No. 3


CHIEF ENGINEER

