



कोचिन पोर्ट ट्रस्ट
COCHIN PORT TRUST

यातायात विभाग

TRAFFIC DEPARTMENT
Willington Island, Cochin - 682 009
Phone: +91 (484) 2582200
Fax: +91 (484) 2666418
e-mail: tm@cochinport.gov.in
www.cochinport.gov.in



संख्या /No.A1/F-39/2020-T

दिनांक/dt: 27th August, 2020

TRADE NOTICE No.7

Sub: Implementation of Cochin Port Trust (Licensing of Stevedoring and Shore Handling) Regulations, 2019 - Reg.

Ref: Trade Notice No.A1/F-39/2017-T dated 06.10.2017

In continuation of the Trade Notice under reference, it is to inform that the Cochin Port Trust (Licensing of Stevedoring and Shore Handling) Regulations, 2019 has been published in the Extraordinary Gazette of India (Part-II, Section-3, Sub-Section(i)) on 14.10.2019 and the same was in force on the date of publication i.e., 14.10.2019.

Accordingly, all the existing Stevedores of Cochin Port Trust were required to switch over to the new Stevedoring and Shore Handling scheme within 60 days from 14.10.2019. However, due to some technical reason, the same could not be implemented as per the timeline. The Industrial Disputes raised by the Trade Unions in this regard before the Regional Labour Commissioner(C), Ernakulam ended as failure of conciliation as per minutes dt. 12.08.2020. Therefore, all the existing Stevedores of Cochin Port Trust are hereby informed to switch over to the new Stevedoring and Shore Handling scheme within 60 days from 27.08.2020 (i.e., by 25.10.2020) by complying with the formalities as per clause 6 of the Regulations, including payment of license fee of Rs.50,000, refundable Security Deposit of Rs.5 lakhs, Solvency Certificate for Rs.10 lakhs and other provisions stipulated in the Regulations, failing which Cochin Port shall terminate the license of the defaulting Stevedores.

It is also reiterated that the Stevedores and Shore Handling Agents are required to abide by the TAMP order No.TAMP/81/2016-CoPT dated 21.07.2017 on upfront Ceiling Tariff and shall not charge any rate above, for carrying out Stevedoring and Shore Handling operations at Cochin Port. The Scale of Rates notified by TAMP in this regard is enclosed.

Further, every Agent shall be liable to pay royalty for Stevedoring and Shore Handling in advance, prior to calling of the Vessel, on the basis of IGM quantity in case of Import and on the basis of the quantity declared by the vessel's agent or exporter or Export General Manifest, in case of export. The royalty fixed by the Board of Cochin Port Trust vide its Resolution no.35 dated 01.06.2018 is Rs.5/- per MT each for Stevedoring and Shore Handling of Foreign Cargo and Rs.3/- per MT each for Stevedoring and Shore Handling of Coastal Cargo. The payment of royalty shall be applicable from the date of issue of new license.

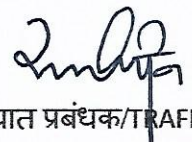
Deputy Traffic Manager (Operations) will be the Nodal Officer to monitor the scheme.

It is also informed that the Stevedores and Shore Handling Agents shall comply with all other clauses and terms & conditions of the Regulations without fail.

Encl: As above

To:

- 1) Stevedores Association / All Stevedores
- 2) The Cochin Custom Brokers' Association
- 3) The Cochin Steamer Agents' Association
- 4) The Unions-CPSA/CPEO/CP&DEU/CPTU/CPLU

 27 Aug. 2020
यातायात प्रबंधक/TRAFFIC MANAGER



AN ISO 9001 : 2008 & ISPS COMPLIANT PORT

കൊച്ചിൻ പോർട്ട് ട്രസ്റ്റ്
വിലിംഗ്റ്റൺ ഐലന്റ്, കൊച്ചി - 682 009
कोच्चिन पोर्ट ट्रस्ट
विलिंग्डन आईलन्ड कोच्चिन - 682 009 भारत
COCHIN PORT TRUST
WILLINGDON ISLAND, COCHIN - 682 009, INDIA

No.A1/F-39/2017-T

06.10.2017

TRADE NOTICE

Upfront Ceiling Tariff for Stevedoring and Shore Handling Operations, Effective 10.10.2017

1. The Government of India, Ministry of Shipping, vide No. PD-11033/73/2013-Pt dated 14.06.2016, issued the 'Stevedoring and Shore Handling Policy, 2016' for the Major Ports, which aims at fixing Normative, Upfront Ceiling Tariff for carrying out Stevedoring and Shore Handling operations of Dry and Break Bulk cargo.
2. The Tariff Authority for Major Ports (TAMP) vide No. TAMP/81/2016-CoPT dated 21.07.2017 ordered the Upfront Ceiling Tariff for Stevedoring and Shore Handling Operations for Dry and Break Bulk Cargo under different handling methods as per the 'Guidelines for Determination of Upfront Ceiling Tariff for Stevedoring and Shore Handling Operations, authorized by Major Ports, 2016'. The TAMP Order has been notified vide Gazette No.349 dated 11.09.2017, and the rates are effective prospectively from 10.10.2017, after expiry of 30 days from the date of notification of the Order in the Gazette.
3. The TAMP has applied coastal concession to the Upfront Ceiling Tariff for Stevedoring and Shore Handling Operations in view of Clause 2.8 of the Stevedoring and Shore Handling Tariff Guidelines and the Coastal Concession Policy of the Government stipulating grant of coastal concession on all charges prescribed for ship-shore transfer and transfer from quay to yard for all coastal cargo/containers, other than Thermal Coal, POL (including Crude Oil), Iron Ore and Iron Ore Pellets, considering that the activities involved under the stevedoring and shore handling operations include these activities. Therefore, the Upfront Ceiling Tariff for Stevedoring and Shore Handling Operations for the aforesaid coastal cargo cannot exceed 60% of the tariff applicable for other cargo. The Upfront Ceiling Tariff applicable for foreign and coastal cargo are as under.

Telephone : (Off) +91 (0484) 2666418, 2582200

Fax : +91 (0484) 2666418 www.cochinport.gov.in, email : tm@cochinport.gov.in

3.1. Upfront Ceiling Tariff- Stevedoring Charges for Dry and Break Bulk Cargo (Using Ship Cranes) (Rs. /MT)

S. No.	Category	Foreign	Coastal
Dry Bulk			
1	Murate of Potash	107.00	64.20
2	Urea	120.00	72.00
3	Wheat	119.00	71.40
4	Coking Coal	92.00	55.20
5	Shredded Scrap	126.00	75.60
6	Ilmenite Sand	102.00	61.20
7	Clinker	98.00	58.80
8	River Sand	98.00	58.80
9	Salt	108.00	64.80
Break Bulk			
1	Bagged Cargo (Cashew, Cement)	574.00	344.40
2	Jumbo Bags (Soda Ash, Cement)	122.00	73.20
3	Steel Coil	145.00	87.00
4	Steel Bars	197.00	118.20
5	Steel Plates and Pipes	232.00	139.20
6	Timber Logs	150.00	90.00

3.2. Upfront Ceiling Tariff- Shore Handling Charges for Dry Bulk Cargo (Rs. /MT)

S. No.	Commodity	Method- 3 (Cargo unloaded onto trucks through hopper and moved to storage yard)				Method- 5 (Cargo unloaded onto wharf, without hopper, loaded onto trucks & transported to storage yard within 1 km)	
		Beyond 1 km		Within 1 km		Foreign	Coastal
		Foreign	Coastal	Foreign	Coastal		
1	Murate of Potash	154.00	92.40	--	--	--	--
2	Urea	184.00	110.40	--	--	--	--
3	Wheat	181.00	108.60	--	--	--	--
4	Coking Coal	--	--	109.00	65.40	136.00	81.60
5	Shredded Scrap	--	--	--	--	330.00	198.00
6	Ilmenite Sand	143.00	85.80	--	--	--	--
7	Clinker	173.00	103.80	--	--	--	--
8	River Sand	--	--	127.00	76.20	153.00	91.80
9	Salt	--	--	130.00	78.00	--	--

3.3. Upfront Ceiling Tariff- Shore Handling Charges for Break Bulk Cargo (Rs. /MT)

S. No.	Commodity	Method- 1 (Cargo unloaded onto trucks for direct delivery to consignee's premises)		Method- 3 (Cargo unloaded onto trucks and moved to storage yard within port premises)		Method- 4 (Cargo unloaded onto wharf, loaded onto trucks and moved to storage yard within port premises)	
		Foreign	Coastal	Foreign	Coastal	Foreign	Coastal
1	Bagged Cargo (Cashew, Cement)	25.00	15.00	277.00	166.20	--	--
2	Jumbo Bags (Soda Ash, Cement)	11.00	6.60	126.00	75.60	--	--
3	Steel Coil	16.00	9.60	171.00	102.60	--	--
4	Steel Bars	15.00	9.00	160.00	96.00	--	--
5	Steel Plates and Pipes	17.00	10.20	189.00	113.40	--	--
6	Timber Logs	--	--	--	--	388.00	232.80

3.4. Upfront Ceiling Tariff- Stevedoring and Shore Handling Charges for Project Cargo

Foreign	Rs.50,000 per Shift
Coastal	Rs.30,000 per Shift

4. The Upfront Tariff notified is the ceiling tariff. The tariff is uniformly applicable to the entire port where the stevedoring and shore handling operations are carried out by private agencies or firms. The tariff is not applicable to BOT/ BOOT operators or to any other arrangements for private sector participation.

5. The Scale of Rates for Stevedoring and Shore Handling Operations at Cochin Port as per the TAMP Order specify that the upfront tariff for Stevedoring operations for Dry and Break Bulk Cargo is considered only by using Ship Cranes. The Port's 40 T HMC (Harbour Mobile Crane), when used, will incur separate hire charges as per the prevailing Scale of Rates. Also, Wharfage, storage charges and other miscellaneous charges shall continue to be levied by the Port as per the prevailing Scale of Rates. Further, the Upfront tariff for Stevedoring and Shore Handling Operations does not include the cost of deployment of additional equipment/ labour or port related services like bagging, etc., which the stevedoring and shore handling agents may render at the request of the users. It is also specified that the stevedoring and shore handling agents shall charge only for services provided by them, and no notional booking of labour or other notional charges would be permitted.

6. It is specified in the Scale of Rates for Stevedoring and Shore Handling Operations that if any new cargo is to be handled which is not notified/ not included in the list, then the Port may categorise that cargo under any one of the cargo category based on the nature, physical characteristics and the method of handling of that cargo.
7. As per Clause 2.10 of the Stevedoring and Shore Handling Tariff Guidelines, the tariff caps will be indexed to inflation but only to an extent of 60% of the variation in the Wholesale Price Index (WPI) occurring between 1st January 2017 and 31st December of the relevant year. Such automatic adjustment of tariff caps will be made every year and the adjusted tariff caps will come into effect from 1st April of the relevant year to 31st March of the following year. The operator, however, is entitled to 100% WPI indexation instead of 60% WPI indexation, from the second year of operation on achievement of performance standards, as specified in the TAMP Order.
8. As per Clause 3. (v) of the Stevedoring and Shore Handling Policy, 2016, the Port Trust shall charge a 'Per Metric Tonne Royalty' as the License Fee for the Stevedoring and Shore Handling licenses. As per Clause 3.5.5 of the Stevedoring and Shore Handling Tariff Guidelines, such Royalty/ Revenue Share will not be considered as cost for determination of tariff. It is also specified at Clause 4. (v) of the Stevedoring and Shore Handling Policy, 2016 that a minimum Application Fee of Rs.50,000 will be recovered for issuing the Licenses for a period of 3 years.
9. Cochin Port Trust, in accordance with the Stevedoring and Shore Handling Policy, 2016, has framed new Regulations; Cochin Port (Issue of Stevedoring and Shore Handling Licenses) Regulations, 2017 for implementing the Government Policy, as approved by the Board of Trustees vide Res. No.36 dated 18.04.2017, which is awaiting approval and notification by the Central Government. The issue of new, combined Stevedoring and Shore Handling Licenses and recovery of Royalty from the Stevedoring and Shore Handling Agents will be subject to notification of the Cochin Port (Issue of Stevedoring and Shore Handling Licenses) Regulations, 2017 in the Official Gazette by the Government of India, and till then, the Licenses will be issued under the Cochin Port (Issue of Stevedoring License) Regulations, 1987.
10. The Stevedoring and Shore Handling Agents are required to abide by the TAMP Order and not to charge any rate above the Upfront Tariff notified, which is the Ceiling Tariff, for the stevedoring and shore handling operations at Cochin Port.

C. Suresh 07-10-17
TRAFFIC MANAGER

The United Stevedores Association/ All Stevedores
The Cochin Custom Brokers' Association
The Cochin Steamer Agents' Association

COCHIN PORT TRUST
Scale of Rates
Gazette No.77 Dated 01.03.2017

AD HOC UPFRONT TARIFF FOR STEVEDORING AND SHORE HANDLING SERVICES

Definitions and General conditions

(I). Definitions:

- (i). "Coastal vessel" shall mean any vessel exclusively employed in trading between any port or place in India to any other port or place in India having a valid coastal licence issued by the Directorate General of Shipping/ Competent Authority.
- (ii). "Foreign-going vessel" shall mean any vessel other than coastal vessel.
- (iii). 'Stevedoring' includes loading and unloading and stowage of cargo in any form on board the vessels in Port.
- (iv). 'Shore handling' includes arranging and receiving the cargo to/from the hook point, inter modal transport from wharf to stack yard and vice-versa and also receiving and delivering of cargo from/to wagons /trucks.
- (v). 'Stevedore' is an authorized agent for loading and unloading and anchorage of cargo in any form on board the vessels in ports and to whom the licence has been given under regulations.
- (vi). 'Shore handling agent' is an authorized agent for arranging the receiving the cargo to/ from the hook point, intermodal transport from wharf to stock yard and vice-versa and also receiving and delivering of cargo from/ to wagons/ trucks.

(II). General conditions:

- (i). The status of the vessel, as borne out by its certification by the Customs or the Director General of Shipping, shall be the deciding factor for classifying into 'coastal' or 'foreign-going' category for the purpose of levying vessel related charges; and, the nature of cargo or its origin will not be of any relevance for this purpose.
- (ii). System of classification of vessel for levy of Vessel Related Charges (VRC)
 - (a). A foreign going vessel of Indian flag having a General Trading Licence can convert to coastal run on the basis of a Customs Conversion Order. Such vessel that converts into coastal run based on the Customs Conversion Order at her first port of call in Indian Port, no further custom conversion is required, so long as it moves on the Indian Coast.
 - (b). A Foreign going vessel of foreign flag can convert to coastal run on the basis of a Licence for Specified Period or voyage issued by the Director General of Shipping and a custom conversion order.
- (iii). Criteria for levy of Vessel Related Charges (VRC) at Concessional Coastal rate and foreign rate
 - (a). In cases of such conversion, coastal rates shall be chargeable by the load port from the time the vessel starts loading coastal goods.
 - (b). In cases of such conversion coastal rates shall be chargeable till the vessel completes discharging operations at the last call of Indian Port; immediately thereafter, foreign going rates shall be chargeable by the discharge ports.

- (c). For dedicated Indian coastal vessels having a Coastal licence from the Director General of Shipping, no other document will be required to be entitled to coastal rates.
- (iv). Criteria for levy of Cargo Related Charges (CRC) at Concessional Coastal rate
 - (a). Foreign going Indian Vessel having General Trading License issued for 'worldwide and coastal' operation should be accorded applicable coastal rates with respect to Handling Charges (HC) i.e. ship to shore transfer and transfer from/ to quay to/ from storage yard including wharfage in the following scenario:
 - (i). Converted to coastal run and carrying coastal cargo from any Indian Port and destined for any other Indian Port.
 - (ii). Not converted* to coastal run but carrying coastal cargo from any Indian Port and destined for any other Indian Port.

* The Central Board of Excise and Customs Circular no.15/2002-Cus. dated 25 February 2002 allows carriage of coastal cargo from one Indian port to another port in India, in Indian flag foreign going vessels without any custom conversion.
 - (b). In case of a Foreign flag vessel converted to coastal run on the basis of a Licence for Specified Period or voyage issued by the Director General of Shipping, and a Custom Conversion Order, the coastal cargo/ container loaded from any Indian Port and destined for any other Indian Port should be levied at the rate applicable for coastal cargo/ container.
- (v). This tariff is not applicable for BOT/ BOOT operators or any other arrangement for private sector participation who are governed by the Tariff Guidelines of 2005, 2008 and 2013.
- (vi). This tariff is applicable uniformly to the entire port where the stevedoring and shore handling operations are carried out by private agencies or firms.
- (vii).
 - (a). The tariff notified is ceiling level.
 - (b). The rates prescribed in the Scale of Rates are ceiling levels; likewise, rebates and discounts are floor levels. The authorized agent may, if he so desires, charge lower rates and/or allow higher rebates and discounts.
 - (c). The authorized agent may also, if he so desire rationalise the prescribed conditionalities governing the application of rates prescribed in the Scale of Rates if such rationalisation gives relief to the users in rate per unit and the unit rates prescribed in the Scale of Rates do not exceed the ceiling level.
 - (d). The authorized agent should, however, notify the public such lower rates and/or rationalisation of the conditionalities governing the application of such rates and continue to notify the public any further changes in such lower rates and/or in the conditionalities governing the application of such rates provided the new rates fixed shall not exceed the rates notified by the TAMP.
- (viii). The authorized agent shall charge only for services provided by him. No notional booking of labour and other similar notional charges would be permitted.
- (ix). If any new cargo is to be handled which is not notified/ not included in the list, then the port may categorise that cargo under any one of the cargo category based on the nature, physical characteristics and the method of handling that cargo.

- (x). Services for other miscellaneous activities and also the handling charges for specific cargoes when Port takes custody of cargo as per Section 42 of MPT Act shall continue to be levied by Port as per TAMP notified SOR.
- (xi). Tariff caps are indexed to inflation but only to an extent of 60% of the variation in the Wholesale Price Index (WPI) occurring between 1st January and 31st December of the relevant year. Such automatic adjustment of the tariff cap will be made every year and the adjusted tariff cap will come into effect from 1st April of the relevant year till 31st March of the following year.
- (xii).
 - (a). From the date of Commercial Operation (CoD) till 31st March of the same financial year, the tariff would be limited to the indexed upfront tariff relevant to that year, which would be the ceiling. The aforesaid tariff shall be automatically revised every year based on an indexation as provided in para 2.10. of the normative tariff guidelines, 2016 which will be applicable for the entire License period.
 - (b). The operator, however, is entitled to 100% WPI indexation instead of 60% WPI indexation, from the second year of operation on achievement of performance standards as prescribed in the Berthing Policy vide letter No.PD-11033/73/2013-PT(pt) dated 16 June 2016 for dry bulk cargo as stipulated in clause 7.1. of the guidelines issued by the Ministry of Shipping for fixation of upfront tariff for stevedoring and shore handling operations. For break bulk cargo, the Performance Standards as notified along with the Scale of Rates will be applicable.
 - (c). For this purpose, the Operator shall approach the concerned Major Port Trust within 30 days of completion of financial year of operation along with details of cargo wise average Performance standard achieved for each cargo for both stevedoring and shore handling operations.
 - (d). The Major Port Trust shall ascertain the achievement of performance standards claimed to have been achieved by the operator by engaging Consultant if required in one month's time.
 - (e). The operator can apply 100% indexation instead of 60% on written confirmation by the Major Port Trust to the operator that it has achieved the Performance Standards notified along with the upfront tariff.
 - (f). In the event the Major Port Trust confirms that the operator has not achieved the Performance Standards as notified by TAMP in previous 12 months, the operator will not be entitled for 100% WPI indexation. The operator will continue to levy the tariff with 60% indexation as prescribed at clause 2.9. above of the normative tariff guidelines, 2016.
- (xiii). All the operators shall furnish to the Major Port Trust and TAMP annual reports on cargo traffic, ship berth day output, per shift output within a month following the end of financial year in respect of stevedoring/ shore handling operations licensed by the port. Any other information which may be required by TAMP shall also be furnished to them from time to time.
- (xiv). TAMP shall publish on its website all such information received from operators and Major Port Trusts. However, TAMP shall consider a request from any operator or Major Port Trust about not publishing certain data/ information furnished which may be commercially sensitive. Such requests should be accompanied by detailed justification regarding the commercial sensitiveness of the data/ information in question and the likely adverse impact on their revenue/ operation of upon publication. TAMP's decision in this regard would be final.
- (xv). The performance norms prescribed for various commodities shall be the minimum that should be achieved by the operator. These performance norms shall be incorporated in the bid documents.

- (xvi). The performance actually achieved by the operator shall be monitored by both the Port and the TAMP on a quarterly basis. In the event of any shortfall in achieving the performance prescribed, the Port will initiate action on the operator as per the terms contained in the agreement entered into with the operator by the Port.
- (xvii). In the event any user has any grievance regarding non-achievement by the operator of the Performance Standards as notified by the TAMP, he may prefer a representation to TAMP which, thereafter, shall conduct an inquiry into the representation and give its finding to the concerned Major Port Trust. The Major Port Trust will be bound to take necessary action on the findings as per the provisions of the contract conditions of the Agreement.
- (xviii). In calculating the gross weight or measurement by volume or capacity of any individual item, fractions upto 0.50 shall be taken as 0.50 unit and fractions of 0.50 and above shall be treated as one unit, except where otherwise specified.
- (xix). Users will not be required to pay charges for delays beyond reasonable level attributable to the terminal operator.
- (xx). As per coastal policy direction issued by the MOS and notified by this Authority vide Order No.TAMP/4/2004-Genl. dated 7 January 2005 and 15 March 2005.
- (a). The cargo/container related charges for all coastal cargo/containers, other than thermal coal, POL (including crude oil), iron ore and iron ore pellets, should not exceed 60% of the corresponding charges for normal cargo/container related charges.
- (b). In case of cargo related charges, the concessional rates should be levied on all the relevant handling charges for ship shore transfer and transfer from/to quay to/from storage yard including wharfage.
- (c). In case of container related charges, the concession is applicable on composite box rate. Where itemised charges are levied, the concession will be on all the relevant charges for ship shore transfer and transfer from/to quay to/from storage yard as well as wharfage on cargo and containers.

(As and when any revised Policy direction is issued by the MOS on Coastal Concession policy, the same will be communicated to the Port.)

(III). Tariff Schedule

1. Dry Bulk Cargo operations

Sl. No.	Group	Commodity	Norms per shift (in MT)	Rate per M.T. in ₹		
				Stevedoring Operations	Shore Handling Operations	
				Using Ship Cranes	Cargo unloaded onto wharf(without hopper), loaded onto trucks & transported to storage yard within 1 km (Method 5 of Guidelines)	Cargo unloaded onto truck through hopper and moved to storage yard (Method 3 of Guidelines)
1	Finished Fertiliser	Murate of Potash	2400	116.00	-	151.00
		Urea	1950	130.00	-	180.00
2	Food Grain	Wheat	1980	129.00	-	178.00
3	Coal	Coking Coal	3200	92.00	125.00	105.00
4	Scrap	Shredded Scrap	1800	135.00	320.00	-
5	Ores & Minerals	Ilmenite Sand	2610	111.00	-	140.00

6	Limestone & other bulk	Clinker	2850	107.00	-	168.00
		River Sand	2850	107.00	141.00	122.00
7	Salt	Salt	3200	114.00	-	126.00

2. Break Bulk Cargo operations

Sl. No.	Group	Commodity	Norms per shift (in MT)	Rate per M.T. in ₹			
				Stevedoring Operations	Shore Handling Operations		
					Using Ship Cranes	Cargo unloaded onto truck and moved to storage yard within port premises (Method 3 in Annex-X of Guidelines)	Cargo unloaded onto wharf, loaded onto trucks and moved to storage yard within port premises and vice versa (Method 4 in Annex-X of Guidelines)
1	Bagged Cargo	Cashew	200	242.00	302.00	-	50.00
		Cement	200	242.00	302.00	-	50.00
2	Jumbo Bags	Soda Ash, Cement etc.	800	187.00	126.00	-	11.00
3	Iron & Steel-coil	Steel Coil	1000	176.00	245.00	-	22.00
4	Iron & Steel-pipes, plates	Steel Bar	825	219.00	250.00	-	23.00
		Steel Plate	700	257.00	294.00	-	27.00
5	Timber logs	Logs	700	113.00	-	388.00	0.00
6	Project Cargo Ceiling tariff (Method -1)			₹50,000/- Shift			

Notes:

- (1) Wharfage, storage charges, and other miscellaneous charges shall continue to be levied by the port as per the prevailing Scale of Rates.
- (2) The above charges do not include the cost for deployment of additional equipment / labour or port related services like bagging, etc. which the stevedores may render at the request of the users.
